

# “Thanks to Jones Lang LaSalle,

Iron Mountain will optimize its global real estate portfolio, allowing us to focus on our customers and spend less to store more. Now that's real value worth backing up.”

— Bob Brennan  
President and CEO  
Iron Mountain

When Iron Mountain, the leader in information management services, decided to outsource their global brokerage services, they chose Jones Lang LaSalle for our expertise in commercial real estate.

As Iron Mountain's real estate partner, we provide strategic oversight of more than 1,000 industrial and office facilities in over 35 countries – with uniformity of service on real estate leasing and sales transactions worldwide. These facilities house secure data centers, records storage, off-site media vaulting and commercial shredding operations.

“By leveraging Jones Lang LaSalle's global platform, we aim to shorten our delivery cycle and accelerate our speed to market,” Brennan said. “At Iron Mountain, that's considered a secure solution.”

Contact Jones Lang LaSalle today. You'll discover we are committed to saving you money and building the kind of trust you can depend on.

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Hear more from Bob Brennan about his experience with Jones Lang LaSalle at [www.us.joneslanglasalle.com/clientvideo](http://www.us.joneslanglasalle.com/clientvideo).



*Real value in a changing world*